



TELL YOUR STORY

1. What was your situation before joining Pampered Chef (job, family, etc.)?

2. What are you looking for from your business?

3. What was a concern you had about joining, and how did you solve that?

4. How is your life better because of Pampered Chef?

5. What do you hope to accomplish in the next 1-3 years with your business?

Tell your story during the Group Hello and then say, "I don't know your story, of course, but I encourage you to consider how Pampered Chef could be a part of it. I'll ask later if you're curious to find out more." Ask in the Check-out Chat. When making phone calls ask, "May I share with you what got me interested in Pampered Chef?" Then tell your story. Convey portions of your story in social settings. For example, tell your life is better because of your business.