



# GETTING STARTED CHECKLIST

## YOUR FIRST 24 HOURS

- Sign in to Consultant's Corner and check out PC University (PCU), your online training site. Go to Training & Resources > PC University and jump in with the *Getting Started* course.
- Set goals: What do you want from your new business? How much money do you want to earn?
- Get familiar with the New Consultant Rewards Program (p. 8) and the Fast Track bonus (p. 25)—what's on your product wish list? There are cash bonuses, too!
- Organize your calendar and identify upcoming dates you have available for cooking parties.

## YOUR FIRST 72 HOURS

- Visit PCU and check out the *Booking* course to learn how to book your first cooking parties!
- Identify the people on your Top 40 Launch List that you want to start booking parties with and reach out to them immediately.
- Book four parties in four different social circles in a span of four weeks. Then book one more—your own "Launch Party" where you're both the host and the consultant—and get double the rewards!
- Check out the host and guest specials for the month you're booking on Consultant's Corner > Promotions & Recognition.
- If you haven't already signed up for your free 90-day trial of eBizTools® or set up your online store (your personal website), now's the time!
- Set up your first parties on Consultant's Corner > My Shows & Orders and email your new hosts.
- Learn how to host coach with PCU's *Host Coaching* course, then talk to each host using what you learned to get them excited about their party.

## YOUR FIRST WEEK

- Download the Pampered Chef mobile app from the Apple iTunes® Store or Google Play®. It comes free with your eBizTools®.
- Consider opening a checking account for your business, to separate your home expenses from your business.
- Apply for an Order Payment Account and Direct Deposit. After 60 days you won't be allowed to use a personal credit card to submit commissionable shows/orders. To find these forms, visit Consultant's Corner > Business Center > Financial Information.

## WHEN YOUR KIT ARRIVES

- Unpack your products and play with them! Create your own stories with your cooking experiences.
- Review your product information cards and visit Consultant's Corner > Training & Resources > Product Training to learn about the products.
- Deliver your stuffed Party Planning Folders to your first four hosts immediately. Don't forget to add your contact information to all your materials.
- Use the products, become an official taste tester, and whip up the recipes available for the kit you ordered. Share with neighbors and invite them to host their own Pampered Chef gatherings!
- Announce your new business with a photo on your favorite social media sites.
- Before your first cooking party, watch the *sample cooking party* video on PCU.
- Connect with your recruiter and/or director to share what you've accomplished and ask questions every step of the way.

## AFTER YOUR FIRST PARTY

- Think about inviting a friend or family member to join the Pampered Chef family with you and learn the business together. Check out the *Recruiting* course on PCU for more information, or ask your recruiter/director for guidance.
- Replenish your Party Planning Folders! You'll want to be prepared, so make sure to have invitations, Party Planners, and catalogs on hand. You can order through the supply cart on Consultant's Corner.
- Check out the logo wear! It's a great conversation starter about your business no matter where you are. Go to Consultant's Corner > Business Center > Logo Store.