

# Three-Month Action Plan



1. What do I want to accomplish in my Pampered Chef® business?

- Long-term:
  
  
  
- In the next two years:
  
  
  
- In one year:

2. Why do I want to accomplish these goals? (What will they mean to me, my family, etc.)

3. My goals for the next three months:

Month:			
<b>Personal Sales</b>			
Sales			
Shows			
Bookings			
Recruits			
<b>Personal Team</b>			
Sales			
Shows			
Bookings			
Recruits			
<b>Structure</b>			
Active Directs			
Total Active			
<b>Organization</b> <i>(for Advanced Directors and above)</i>			
Total Organization Sales			
1 <sup>st</sup> Gen: # of Directors/Sales			
2 <sup>nd</sup> Gen: # of Directors/Sales			
3 <sup>rd</sup> Gen: # of Directors/Sales			

## Three-Month Action Plan (cont.)

4. What specific activities will I do to support each goal?

<b>Activities I will do</b> <i>What specific activities will I do to support each goal?</i>	<b>Outcomes I Expect</b> <i>Make these measureable.</i>	<b>What I Learned</b> <i>Answer after you've completed the activity to identify what to do different next time.</i>
<b>Example:</b> To increase Personal Team Sales and Shows, I'll do a Booking Blitz at the next team meeting.	<b>Example:</b> I expect each participant to book one more Show within the next four weeks.	<b>Example:</b> 1) Practicing the calls together first was a good idea. 2) I need to teach how to "book in close" to get better results next time.

5. To accomplish my goals, my business deserves \_\_\_\_ hours of my time each week. Here are some ways I will fit in those hours.

6. To whom will I be accountable for following my plan? (e.g., weekly phone call with upline, bi-weekly check-in session with peer, monthly family meeting, etc.) Be sure to give them a copy of your plan.